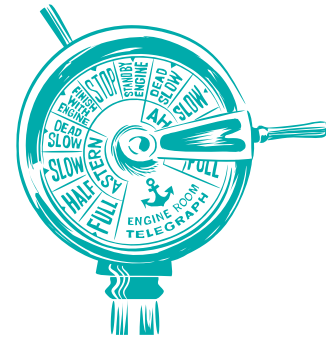


# Flexi Services

Partner for flexible purchasing in your IT environment



**ALEF Flexi Services** are operated in the customer environment. They enable the acquisition of IT infrastructure projects in the form of installments, and therefore simplify the entire purchasing process. Thanks to **ALEF Flexi Services**, you can approach your clients with another option and become their long-term IT partners. Flexible service settings allow end clients to grow as needed – pay as you grow. The complete HW/SW installation including customer data are on-prem.

In addition to financing, **ALEF Flexi Services** also include installation work, operation, maintenance and support of HW/SW infrastructure, and it is only up to you which of the offered services we are to provide, and which will be under your management. **ALEF Flexi Services** can also include Professional Services – architectural services, security services and other consulting services. The services are not limited by the size of the customer's infrastructure.

## ALEF Flexi Services



Flexibly respond to rapidly changing business requirements



Meet IT requirements for using the latest technological trends, and for comprehensive infrastructure care



Simplify the purchasing process significantly



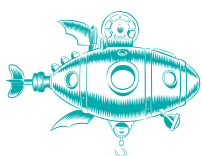
Ensure the security of customer and company data, and enable compliance with regulations



Make it easy to use the hybrid cloud model



Allow you to pay only for used capacity and services – pay as you grow



### Trust the Strong

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## ALEF Flexi Services are a business model



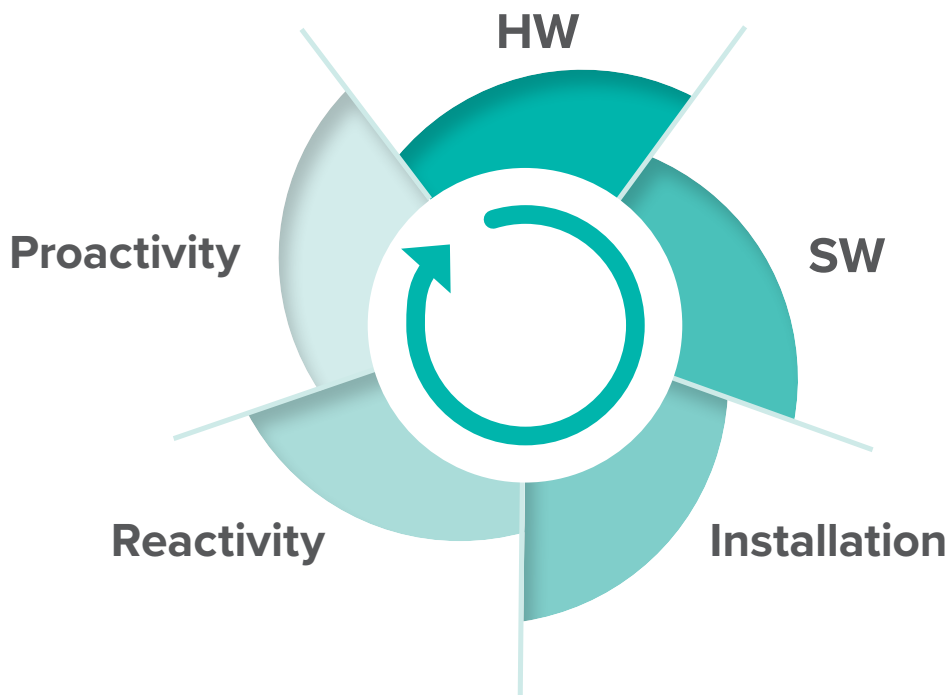
**ALEF** is your partner for modern financing of customer projects in the form of installments with the possibility of flexible growth according to the requirements of the end customer. Approach your customers together with us. We will be happy to help you with business argumentation and project architecture.

### Advantages of the ALEF Flexi Services business model:

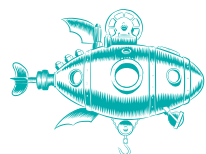
- Long-term contract
- Detailed knowledge of the customer and its business needs
- Possibility of flexible HW/SW growth within one contract
- Simplification of the purchasing process at the customer, elimination of high capital expenditures
- The entire environment is monitored, and capacity planning is part of the services

### Advantages of ALEF Flexi Services for the customer:

- Pay as you grow
- HW/SW is on-prem
- Data is on-prem
- Safety and simplified compliance with regulations
- Installation, operation, maintenance, support of HW/SW infrastructure is included in Flexi Services
- Reduced routine activity related workload on IT staff
- Environmental monitoring and capacity planning is part of the services.



Flexible financing of infrastructure projects using **ALEF Flexi Services** combines the advantages of public clouds with the security of running IT in your own environment.



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